**individual performance goals**

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| STAFF MEMBER NAME: | Dana Moolani |  | MANAGER(S): | David Orkin / Mel Carlisle |
| TITLE: | Vice President |  | DEPARTMENT: | Accounting |
| EVALUATION YEAR / PERIOD: | 2015 |  | SUB-DEPARTMENT: | Closed-end Fund Accounting |

**INSTRUCTIONS:**

* DISCUSS WITH YOUR MANAGER AND DOCUMENT THE AGREED UPON GOALS
* CREATE UP TO SIX (6) GOALS IN TOTAL
* ENSURE GOALS ARE SMART (SPECIFIC, MEASURABLE, ACHIEVABLE, RESULTS-ORIENTED, AND TIME-BASED)
* SUBMIT TO PETER LUDDEN IN HR ([pludden@oaktreecapital.com](mailto:pludden@oaktreecapital.com)) BY MARCH 31, 2015

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| **PERFORMANCE GOALS** | | |
| **GOAL** | **GOAL CATEGORY:**  **STRATEGIC, FINANCIAL, OPERATIONAL, PEOPLE** | **BY WHEN OR HOW OFTEN?** |
| 1. **Standardize a process for closed-end fund accounting when onboarding new strategies/funds**     * 1. **Participate in meetings with other Oaktree groups early in the fundraising process to discuss reporting requirements and fee structures**      2. **Design and implement performance models**      3. **Become familiar with governing agreements** | **Strategic / Operational** | **12/31/15** |
| 1. **Be part of identifying three potential improvements to Oaktree and have completed or made substantial progress towards at least one of them**    1. **Implement gwi partnership accounting system**    2. **Optimize the functionality of the arc financial statement preparation system by leveraging global functionality**    3. **Leverage our current technology and determine ways to make our reporting more efficient**       1. **Be a part of developing a project list and engage consultant (Dinesh Shastri) to continue efforts to automate various manual processes** | **Operational** | **12/31/15** |
| 1. **Become more of an expert on our systems**    1. **Attend an advent Geneva conference to enhance operating knowledge, expand network and leverage internal/external contacts** | **operational** | **Yearly** |
| 1. **Align deal teams expectations with current output from closed-end fund accounting**     1. **Consult with deal teams to better prioritize deliverables such as MMR’s and performance reporting, to ensure the highest return on time** | **Operational** | **Biannual** |
| 1. **Focus on staff development**     1. **informally meet with direct reports once a month to follow up on performance goals**    2. **Assess and optimize the allocation of my direct report’s time in order to be more efficient and outcome oriented** | **People** | **Monthly, Quarterly and Yearly** |

STAFF MEMBER APPROVAL

\_\_\_\_\_\_\_DM\_\_\_\_\_\_\_\_ 3/31/15

(TYPE INITIALS) DATE

MANAGER APPROVAL

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(TYPE INITIALS) DATE